

Effective Negotiation Skills
For new and existing PSS students only

Date: Wednesday, 20 July 2022

Time: 7:00 pm – 8:30 pm

Speaker: Dr Omer Ali Saifudeen

Senior Lecturer of Public Safety & Security Programme, School of Science & Technology, Singapore University of Social Sciences (SUSS)

TOPICS
Introduction
Objectives This webinar will explore common issues that both students or staff involved in any form of group work (from GBAs to being part of a workgroup or committee) can relate to. It will take a leaf from techniques used in operational settings for de-escalating conflicts.
Course Outline The topics that will be covered within the workshop include: <ol style="list-style-type: none">1. How to identify common interests and goals everyone in the group can identify, agree on and feel invested in.2. Preparation needed prior to group discussions3. How to demonstrate active listening skills4. How to keep emotions in check5. How to communicate clearly and effectively to get your point across6. How to distribute work equitably and handle delays7. How to overcome barriers to collaboration and deconflict common issues arising in groupwork
Pre-requisites Nil